

VAR agreement

### Telvent announces signing of VAR agreement with radio manufacturer, Trio Datacom Group

Madrid, April 28, 2004 – Telvent, the Global RealTime IT Company and subsidiary of Abengoa, and Trio Datacom Group, the second largest radio manufacturer in the world and the global leader in designing digital radio systems for data communications, have signed a VAR (Value Added Reseller) Agreement.

With this agreement, Telvent takes another step forward in its competitive strategy in implementing data communication solutions by using integrated VHF & UHF radio systems to add higher performance, enhanced quality and industry-leading technology. Under this agreement, Telvent will be able to promote these radio products under its own brand name.

Within the automation environment, where communication subsystems have become a key design element, wireless UHF & VHF radio communications links are now essential for achieving greater efficiency in control and automation systems. Even with today's continually expanding, high capacity transmission networks, UHF radio equipment provides some significant advantages in terms of being able to avoid unnecessary capital investments in telecommunications systems, and enabling data to be transmitted to a broader geographical area, which is particularly beneficial in those remote areas that do not have the required communications infrastructure in place.

Within this communications arena, having a solution that guarantees a competitive option that also meets all required quality requirements and increases the value added by Telvent, making us a leader in VHF & UHF applications. This also gives Telvent the capability to more efficiently develop solutions and applications in this area, which will be a key factor in adapting our systems to any customer requirement.

Trio Datacom, headquartered in Australia, is formerly known as GPT Plessey Ltd. and Sepac Pty. Ltd., pioneers in developing digital signal processing applied in radio systems. The firm, which began operations in 1991, has a proven track record in the communications industry, having received several Australian awards in the communications sector within the past few years for its high quality products.

Trio Datacom's principal product line is digital radio equipment, in the UHF radio band designed specifically for SCADA control systems with distributed architectures. These solutions are oriented towards (electric, gas and water) utility companies, the environment, mining and transport sectors, as well as in those areas where other methods of communication such as cable, fiber are not economically viable.

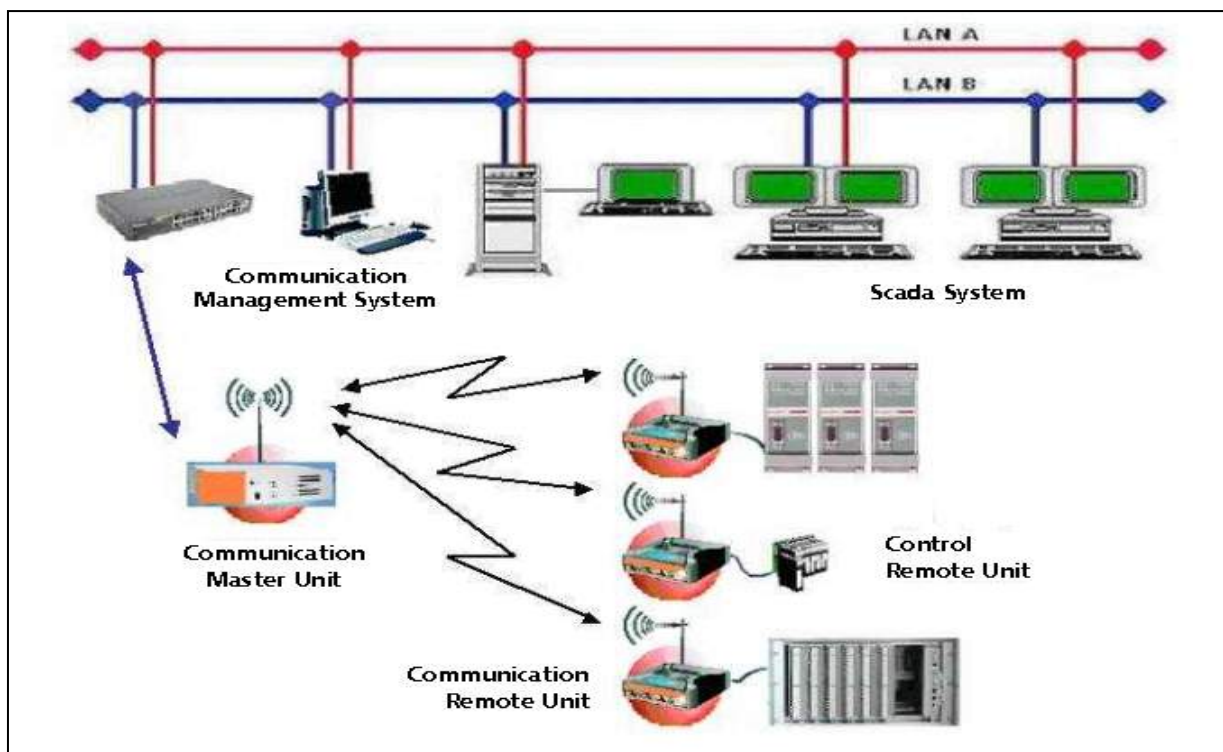
The range of products covered under this Value Added Reseller Agreement include the digital radio equipment for data transmission and all ancillary material within the 270 to 900 MHz. frequency range for point-to-point and point-to-multipoint applications.

These Trio Datacom products are divided into three specific equipment series, each with a different degree of flexibility that provides the optimal solution at the lowest price.



Trio Datacom's radio equipment, combined with Telvent's telecontrol equipment provides total solutions for both control and communications applications, thereby avoiding the incompatibility and integration problems that can typically occur during the implementation of these types of networks.

In addition to the radio equipment, the VAR agreement also includes a powerful radio network management system (NMS), designed for monitoring and controlling wireless networks. This NMS, which is Windows-based, will be integrated into Telvent's SCADA platform to provide a true single platform NMS for both SCADA and communications, offering new and enhanced features to the end user.



Typical SCADA network configuration

### **About Telvent**

Telvent, the Global RealTime IT Company and subsidiary of Abengoa, specializes in solutions with high added value, in the specific industrial sectors of Energy, Traffic, Transport and Environment in the Americas, Spain and China.

With over 40 years experience in industrial supervisory control and business process management systems, Telvent executes projects and provides technical services in the field of mission-critical, real-time control and information management. With the most comprehensive portfolio of outsourcing and consulting services, and employing a technology-neutral philosophy, Telvent manages IT and telecommunications infrastructure for an extensive international client base. ([www.telvent.com](http://www.telvent.com))

### **About Abengoa**

Abengoa, an industrial and technology company with worldwide activities, provides solutions for Sustainable Development, the Information and Knowledge Society and the Creation of Infrastructures. The company has a capitalization of over 500 million euros (31/12/2003) and is listed on various markets on the Spanish Stock Exchange. Abengoa operates in four important areas: Bioenergy, where it is the world's second largest bioethanol producer; Environmental Services, where it is European leader in different industrial waste market segments; Information Technologies, where it has achieved global recognition and has operations in Europe, North America and Asia; and Industrial Engineering and Construction, where it is leader in Spain and Latin America. ([www.abengoa.com](http://www.abengoa.com))